



Aref Abdulhay

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ABOUT ME

11+ years of experience in selling cellphones, accessories and services to customers with strong networking and building strong relationships with clients.

Experience

Salesperson at AlJawal Cell (2018 – Present)

- Sell and achieve quotas for phones, services, and accessories through business-to-business sales.
- Customer service, computer, software and communication skills, as well as an attention to details.
- Meet the sales and customer service goals
- Increase the market awareness of cell phones, smartphones, and other wireless technology
- Conduct outbound calls to prospective customers/clients applying various telecommunications methods such as automated dialing systems.
- Strong business development skills

Electronic Support at Class Cellular (2013 – 2018)

- Configure issues in electronics by gathering requirements from customer and reporting them to maintenance department
- Follow up with the maintenance department until issue is solved and handed to customer
- Strong communication skills
- Mobile data transfer
- Customer service, computer, software and communication skills. as well as an attention to details.

Salesperson at Premium Cell (2009 – 2013)

- Sell and achieve quotas for phones, services, and accessories through business-to-business sales.
- Customer service, computer, software and communication skills, as well as an attention to details.
- Meet the sales and customer service goals

Skills

Customer Service	
Sales	
Maintenance	
Problem Solving	
Communication	