



Ahmad Fayeze

Gharifah, Mount Lebanon, Lebanon
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Ahmad Fayeze @AhmadFayeze4

Personal Details

- Date of Birth : 5/3/1994
- Marital Status : Single
- Nationality : Lebanese

Objective

Sales professional with more than 4 years of experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill any Sales or Human Resources associate in your company. I seek challenging opportunities where i can fully use my knowledge and experience for the grow and success of the organization.

Experience

- **MAKAN.961 café and lounge** June 2020 - Present
Owner
Founded a café and lounge in Gharifah el chouf by the riverside,
Oversee daily operations of the business organization
Ensure the creation and implementation of different strategies designed to grow and improve the work
Provide direct management of key functional managers and executives in the business unit
Ensure the development of tactical programs to pursue targeted goals and objectives
- **Hamudee Cars Expo** March 2015 - Present
Owner - Car dealer
Founded at March 2015, Hamudee Cars expo was the first step in chasing the dream of being an automotive dealer,
Showed professional skills in dealing with different types of customers via the internet, social media or face to face meetings,
Gained a great experience in dealing with different types of mentalities, way of thinking and tastes.
- **Monah Nasrallah Judicial Office** May 2014 - October 2016
Co lawyer
Responsible of all judicial paper works in different administrative departments and courts,
Responsible of all the appointments, meetings and information concerning customers,
Worked in strict deadlines and showed professionalism in conducting any type of work offered.

Education

- **American University for Culture and Education - AUCE** 2013 - 2017
Human Resources Management
3.4/4
- **Banque Du Liban** 2017
Training seminar BDL

- **American University for Culture and Education- AUCE**
Quantitative Approach to Decision Making seminar 2017
- **Collège Mar Abda - Deir el Kamar**
BAC II 2013
12.5/20

Skills

- Microsoft Office Level of expertise: ☆☆☆☆
- Judgement and decision making Level of expertise: ☆☆☆☆
- Meeting deadlines Level of expertise: ☆☆☆☆☆
- Direct Sales Level of expertise: ☆☆☆☆☆
- Languages: Arabic English French

Reference

- **Monah Nasrallah - "Monah Nasrallah Judicial Office"**
Lawyer
0096170225111
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