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Key achievements

- Successfully managed 2G Hajj 1432, Hajj1433 project and Hajj 1435 project.
- Successfully led the Mega 2012-2014 3G & LTE projects, which contained two main projects, that were completed in 22 months instead of 24 months with SPI of 1.1
- Successfully managed the first LTE FDD project with STC in KSA.
- Successfully done the first small Cell project in MEA (STC).

Employment

Huawei [Nigeria](#): Projects Consultant. Nov 2019- present.

Main Achievement: Quick win Project with 500 LTE sites done in 2 Months, 2600 MOD sites done in 3 Month with MTN.

- Setup a process and milestones for a Mega MTN biggest 5G projects will start in Nigeria.
- Plan all the expected areas for MTN with the RF team and Sales Team.
- Follow with the implementation department the ongoing projects and setup a new process for the implementation to make improvements.
- Setup a new process for the acceptance and quality based on Customers' requirements.
- Support the sales team with the new trials and new solutions HUA has for proper planning, process, implementation.

Vesselnet integrated [Nigeria](#)/ July 2019 – Nov 2019
Business development and supply Chain.

Main Achievement: 2000 Rectifiers Modules and signages project for 16800 sites.

- Collaborated directly with the logistics management team to optimize service, minimize cost, and maintain the efficiency of the supply chain.
- Provide ongoing analyses and data reports regarding delivery processes, transportation costs, and the procurement of parts.
- Prepare and submit logistics reports on performance measures and discuss what changes are available as necessary.
- Developed logistics models for eliminating costs and forecasting demand for products
- Built customer acquisition strategy that generated consistent monthly growth of at least 10%.

- Established and maintained relationships with several major Telecom and Solar Vendors in Nigeria.

IHS Towers [Nigeria](#)/ June 2018- June 2019.

Senior Rollout Manager/Head of reporting and Documentation.

Main Achievement: Closed all Rollout invoices for 2014,15,16,17,18 and created a C modules project to cover all the 16800 towers documents.

- **Roll out Management** for All the deployment scope, upgrade, BTS, Replacement.
- **Invoices & Cost** All the invoices and cost for the Rollout scope
- Responsible for engaging and managing internal and external stakeholders with a view to ensuring all deployment POs are issued and within the budget, invoicing is done correctly and on time, all data for reporting is captured with integrity and all sites are compliant in accordance with all documentation required
- Manage Documentation and Reporting unit ; identify and manage the major issues and risks; instruct the team members to follow best practice and compliance at all times; prepare the captured information for EAM implementation and conduct performance appraisals for all the members of the team
- Set up Finance policies and procedures that will facilitate improved efficiency in the unit enabling better delivery for the rollout department.
- Ensure that all data captured is accurate for reporting and analysis to improve visibility of the rollout department performance and highlight escalations where required Manage the relationship between IHS and every rollout contractor and vendor.
- Engage with the finance team for better process and solve all pending vendor issues.

IHS Towers [Nigeria](#)/ Sep 2016- Sep 2017

Regional Head of deployment (KANO)

Main Achievement: Rebuild 200 Boomed sites in Borno state.

- **Roll out Management** for Civil work in North for the FTK project.
- **Performance Management** through regular and careful evaluation of the resources in line with achievement of organizational business objectives
- **SBC Performance and Quality** to check all the SBC's performance and Quality.

AKORN Company- [IRAN-Tehran](#) (3 Month contract) June-Sep 2016

- **Consultant for start-up project with MTN.**
 - 1- SAQ process
 - 2- Implementation process
 - 3- Invoices process.

Nokia Siemens Networks **KSA**/STC account- September 2015-April 2016 4G4 ES LTE1200 MHz / Rollout Manager

- **Rollout Management** through Monitoring timely submission of reports by Regional managers and further submission to Project Director and Customer interface and manage the field with time and scheduled planned.
- **Planning** through Provide the forecast to the customer based on the resource availability within planed time. Escalating/raising the dependencies and pushing to resolve the issues.

Nokia Siemens Networks **KSA**/ STC account- June 2009- August 2015/TI manager.

Main Achievement: Haj Project, LTE mega project , LTE FDD first project in KSA.

- **Managed** many projects at this period including 2G Hajj 1432 project, 2012 3G modernisation, and 2014 4G3 modernisation and collocation project.
- **Supervising partners** throughout the project life cycles. Installation, commissioning, troubleshooting, integration, Acceptance.
- **Process Analysis** and advising the PMO about the Working Methodology, Rollout Plan, Resource Plan, Budgeting and Project Planning for accomplishment of best practices to achieve the goals and the required sales target.
- **Rollout Management** through Monitoring timely submission of reports by Regional managers and further submission to Project Director and Customer interface and manage the field with time and scheduled planned.
- **Planning** through Provide the forecast to the customer based on the resource availability within planed time. Escalating/raising the dependencies and pushing to resolve the issues.
- **Clarification and update** the scope of work within time and budget.
- **Ordering** the material based on Transmission Design, and Site Design Order.
- **Organizing the Purchase Order Requests** for the subcontractor.
- **Troubleshooting** with MPLS teams IP's and MDU's (ALU & HUA).
- **Managing** subcontractors and following up with them to achieve the committed targets on time.
- **Leading** regular meetings with subcontractors' projects managers and program managers to evaluate the actual work flow against the planned one.
- **Interfacing** with the customer's project managers, section manager, and director.
- **Technically support** at the times of major issues in integration part.
- **Handling quality reports** and work closely with quality department to maintain high quality work.
- **Working closely with procurement** to interview and evaluate subcontractors' capabilities, efficiency and professionalism before starting formal business with them in order to avoid working with low quality companies.
- **Approving** subcontractors' payments.
- **Achieving** monthly and annual internal sales targets.

Nokia Siemens Networks **KSA**/ STC account- May 2008- June 2009 Implementation Manager

Main Achievement: E1 upgrade for all the 3G sites.

- **Roll out Management** for Telecom Installation & integration of New Sites and upgrade of existing sites. (2G&3G)
- **Performance Management** through regular and careful evaluation of the resources in line with achievement of organizational business objectives
- **General Management** for the daily operations of Western Region in line with the business objective of the organization
- **Time Management** for all staff for best productivity and cost efficiency

Al_Farida Telecom Company [KSA](#)/ Motorola account- December 2007- April 2008
Project Manager

- **Project initiation** (procurement, tendering as well as bids, sales proposals, and contracting)
- **Developing schedule** after the creation of work packages, later monitoring and execution the progress
- **Supervising and finalizing** the contract with customers throughout the project life cycles (PAT, FAT and invoicing control)
- **Assuring** all project aspects are being as per company business plans and objectives

NoviaCom Telecommunication ([KSA](#))- February 2006- November 2007
Project Coordinator

- **Installation and Integration** of RBS and Transmission including site supervision for Ericsson, Nokia, and Siemens products.
- **Installation and Commissioning** of Microwave and traffic nodes
- **Supervision and testing** of Antennas and feeder's system using Site Master testing tools.
- **Maintenance** of telecom equipment.
- **Microwave** installation, planning, and commissioning.
- **Ordering** material and verification.

OGERO Telecommunication– Lebanon- May 2003- January 2006
MIS Officer

- **Preparing** and auditing sales and stock reports for Van Sales Project in order to control salesman's activities and sales transactions.
- **Assisting** the MIS manager with administrative and technical functions.
- **Diagnosis** of system performance, repair and updates to ensure data integrity; and reliability of automated tasks.
- **Providing** help-desk and on-site technical support of hardware and software.
- **Interface** with users to identify computer related needs and provide appropriate software and hardware support to those who needed.
- **Ensure** routine backups are performed as outlined by the Backup & Restore Manual

Education and qualifications

- 1- **PMP Exam, Preparation Course in progress.**
- 2- **Project Planning and Control**
- 3- **Integrated Initiation and Planning**
- 4- **Estimating Activity Resources and Durations**

July 2002- July 2006

Lebanese International University (LIU)
Bachelor of Computer Science.

American international technology university (AITU)
MBA (in progress)