

Omar Deeb

Nationality: Lebanese

Living: Dubai, UAE

Visa: free work VISA

Date of birth: 07/03/1989



Mobile: 00971 543709249

Email: omar.deeb1989@hotmail.com

Summary:

I'm looking to join an organization where potential and hard work is fostered in a healthy working Environment that promotes personal and organizational development.

Education:

- ☐ Diploma of Dental technology at Technical Institute of Tripoli, Lebanon Tripoli.
2010 - 2013
- ☐ Bachelor of Science at Meryata high school, Lebanon Zgharta.
2007 – 2009
- ☐ IELTS certification at British Council, Lebanon Beirut.

Experience:

Jan 1 2019 - Present

Sales Manager at HIB Group, Furniture and Design LTD

www.hibgroup.net

- ☐ Building stronger and profitable relationships with customers.
- ☐ Partnering with customers to ensure effective communication.
- ☐ Provided technical support and information for the client.
- ☐ Focused sales professional highly effective in establishing and maintaining relationships With potential and existing clients.

May 5 2015 – 30/12/2018

**Sales representative at B Design Company, Furniture and design LTD
Saudi.**

www.b-design.co

- ☐ In door sales man.
- ☐ Extremely motivated and ambitious.
- ☐ Exceptional inside sales representative highly effective at transforming customer inquiries into new sales.
- ☐ Self-motivated sales representative with effective phone sales techniques.

Nov 2014 – May 2015

Document controller at Huta marine construction company.

<http://www.hutamarine.com>

Responsibilities included:

- ☐ Prepare the RFI's.
- ☐ Communicate with the consultants.
- ☐ Translate from Arabic to English.

Feb 2012 – Jun 2014

Dental technician and outdoor sales representative at Al Fayad Dental laboratory.

Responsibilities included:

- ☐ Outdoor sales man.
- ☐ Understand the products benefits and advantages and prepare strategies according to it.
- ☐ Communicate with the dentists.

Feb 2009 – MAY 2010

**Sales representative at Abdulrahman Al Hallab & sons, one of the most renowned
Catering and pastry chains in Lebanon.**

<https://www.hallab.com.lb>

Responsibilities included:

- ☐ Provide to the customer the best service, and find solutions for any problem.
- ☐ Managing the Customer Account, making special orders and calculate the cost.
- ☐ Follow-ups and positive attitude.

Key Skills & Characteristics:

- Ability to adapt, to observe, & to learn in a short time.
- Presentation skills.
- Advance selling skills.
- Excellent Skills Microsoft Office.
- Good in skills in English - Arabic.
- Fluent in both languages English & Arabic.
- Confident & aware of own strengths & weaknesses.
- Analytical personality & confident decision maker.
- Strong Communication Skills.